



Chubb Custom Market Inc.

2001 Bryan Street, Suite 3400, Dallas, Texas 75201

National Inland Marine & Property



COMMERCIAL INLAND MARINE

Chubb Custom Market (CCM) a leader for many years in placing commercial property insurance for the excess and surplus lines segment of the insurance industry is now a market for commercial inland marine. By combining the flexibility of the excess and surplus lines segment of the inland marine industry with the capabilities and stability of an A++15 carrier, our goal is to provide the same level of problem solving to our wholesalers and brokers and their clients that is provided in the retail division of Chubb.

TARGET CUSTOMER PROFILE

Construction Industry

- **Builders Risks** - Coverage is available for projects located in both catastrophe as well as non-catastrophe locations. Typical projects include apartments, condominiums, retail and mixed occupancies. Construction types includes frame as well as superior. In addition to the coverage's provided by Chubb's all risk form, coverage for the perils of windstorm including projects located in 1st tier counties or parishes, California earthquake and flood in NFIP designated zone **V**, **A** and **B** is also available. Can also entertain engineered type projects such as water treatment plants, pipeline installations and irrigation installations.
- **Construction Equipment** - Coverage is available for all types of construction equipment including but not limited to Batch Plants including asphalt as well as concrete, cranes including tower cranes as well as most types of equipment used in the construction industry. Can include coverage for equipment leased or rented from others. Coverage option for boom collapse due to overload is available.
- **Installation Projects** - Coverage is available for all types of products to be installed in existing structures including but not limited to machinery and equipment, electrical, plumbing and extinguishing equipment. Coverage can also include lift liability as part of the project.



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- **Rigger's Legal Liability** - Covering on the insured's legal liability for items in their care, custody and control while being lifted or rigged as a stand alone coverage.
- **Equipment Dealers** - Coverage on equipment, owned or on consignment, including parts and supplies, for sale. Can also provide coverage on equipment of others while in the insured's care, custody or control for repairs. Can include coverage on equipment while leased or rented to others.

Energy Industry

- **Equipment** - Coverage is available for all types of equipment usual to the oilfield exploration and service industry including but not limited to rotary rigs, workover rigs, acidizing, fracturing, hot oil units and refrigeration based separation plants.
- **Oil and Gas Lease Property** - Coverage is available for equipment usual to commercial Oil and Gas Leases including pumps, motors, generators, piping, separators and holding tanks.
- **Pipelines** - Including gathering systems for Oil and Gas leases. Can also provide coverage on the construction of pipelines.

Transportation Industry

- **Motor Truck Cargo** - Covering on the legal liability of a motor carrier for hire for the goods of others while in their care, custody or control. We prefer the local to intermediate carrier but will also consider long haul as well. Coverage is available for the common and contract carrier. We will also consider freight brokers and forwarders.
- **Transportation** - Covers the interest of the owner of property being shipped via a variety of transits modes including truck, rail and air. Coverage is typically all risk.
- **Warehouseman's Legal Liability** - Covering on the legal liability, either imposed by law or assumed under specific contracts, of a warehouseman on goods of others while in their care, custody or control for the purpose of the storage of said goods.



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- **Communication Industry** - covering on equipment usual to radio and television broadcasting, cable television and radio and cell phone systems. We cover equipment including towers and satellite dishes, transmitting and receiving equipment, mobile equipment and portable equipment.

CAPACITY

- **Builders Risk**

Catastrophe

Primary - Up to **\$25,000,000** on a stand alone basis and can go higher when written on a quota share basis.

Excess - Up to **\$25,000,000** available on working layers for projects of superior construction.

Non-Catastrophe

Primary - Up to **\$50,000,000** on a stand alone basis and can go higher when written on a quota share basis.

- **Equipment including both Construction and Energy.**
Up to **\$5,000,000** for any one item.
- **Oil and Gas Lease Property.**
Up to **\$2,500,000** for any one lease.
- **Rigger's Legal Liability**
Up to **\$1,000,000** for any one lift.

WRITING COMPANIES

CCM offers access in non-admitted as well as admitted facilities both rated AM Best 15++XV

Federal Insurance Company	Admitted
Chubb Custom Insurance Company	Non-Admitted

MINIMUM PREMIUMS

Builders Risk

\$25,000 - Catastrophe Coverage Included

\$10,000 - All other Inland Marine

Contact Information

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David De Martini	I.M. Manager	214-754-8291	ddemartini@chubb.com



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Account Services

Ganika Hari Underwriting Assoc. 214-721-7924 ghari@chubb.com

To ensure prompt clearance, please send all new business submissions to:

ccmsubmission@chubb.com - Inland Marine & Property (Non Cat);

ccmcatdallas@chubb.com - Inland Marine & Property (Cat);

MARINE ACCOUNTS WRITTEN

Type of Risk	Limits/Attachments	
Builders Risk Office Bldg. MNOC Const	\$22M with \$5M Cal EQ and Flood	\$ 60,000
Builders Risk Office Bldg. MNOC Const	\$8.5M ground up w/FL wind	\$ 58,000
Builders Risk Frame Apts. \$13M TIV	\$5M Primary w/FL wind and flood	\$132,000
Builders Risk Industrial Bldg \$12M TIV	\$12M ground up w/FL wind, quake & Flood	\$ 80,000
Builders Risk Parking Garage \$34M TIV	\$25M Primary w/FL wind and flood	\$338,000
Builders Risk Frame Apts. \$10.9M TIV	\$10.9M ground up w/FL wind and flood	\$145,000
Builders Risk Frame Apts. \$25.5M TIV	\$15M Primary w/TX wind and flood	\$295,000
Builders Risk Frame Apts. \$9.9M TIV	\$9.9M ground up w/wind and flood	\$116,000
Builders Risk Frame Condos \$34M TIV	\$15M Primary w/TX wind and flood	\$332,000
Builders Risk High Rise Condos. \$234M TIV	\$7.5M participation in two excess layers	\$542,000
Energy Equip. Rotary Rig \$4.8M TIV	\$4.8M full value written	\$ 77,000
Oil Lease Property \$7.5M TIV	\$7.5M full value written	\$ 33,000



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Chubb Custom Market Inland Marine Division Territorial Assignments July 2009
National Inland Marine Manager - David De Martini

